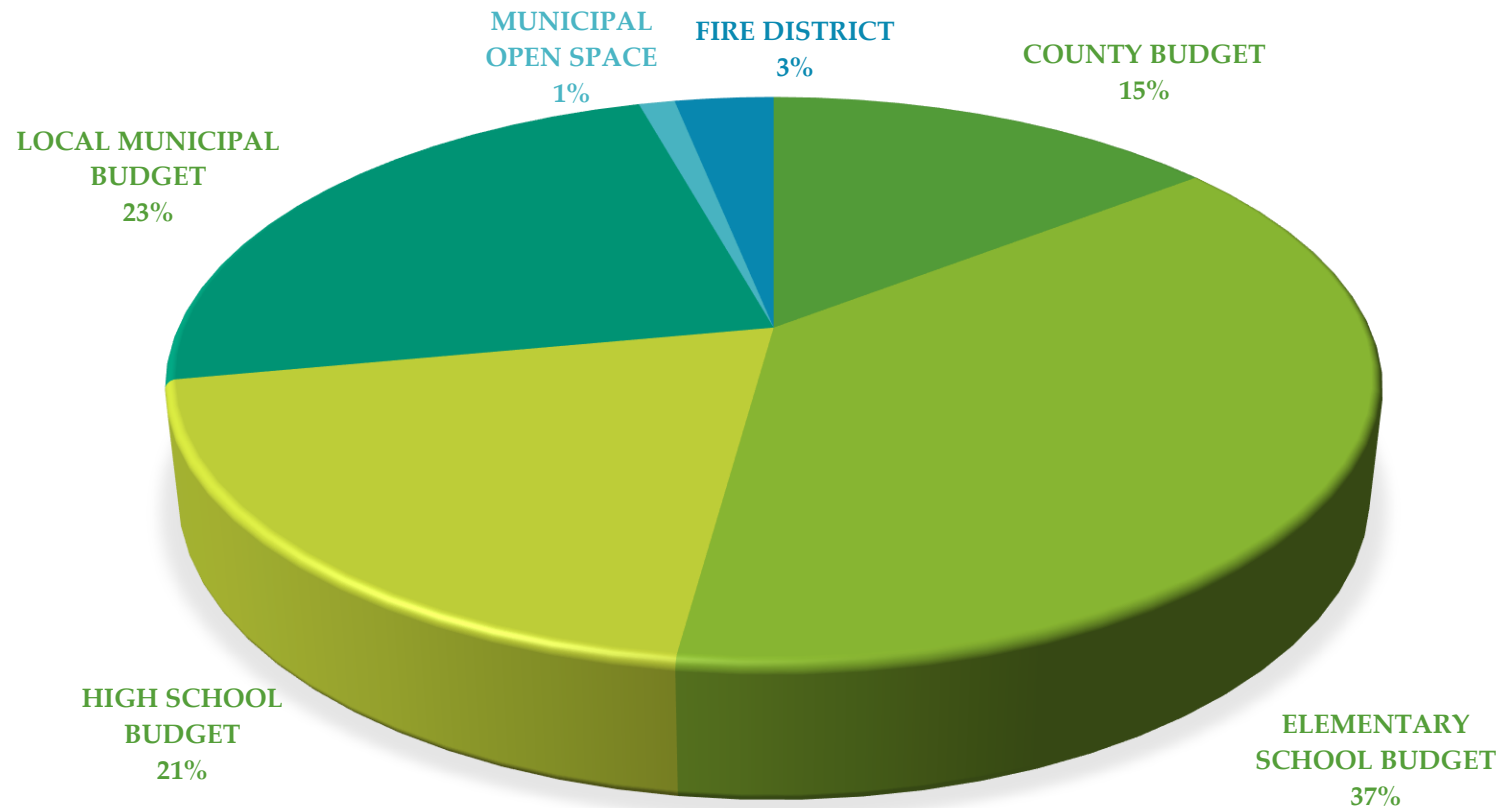


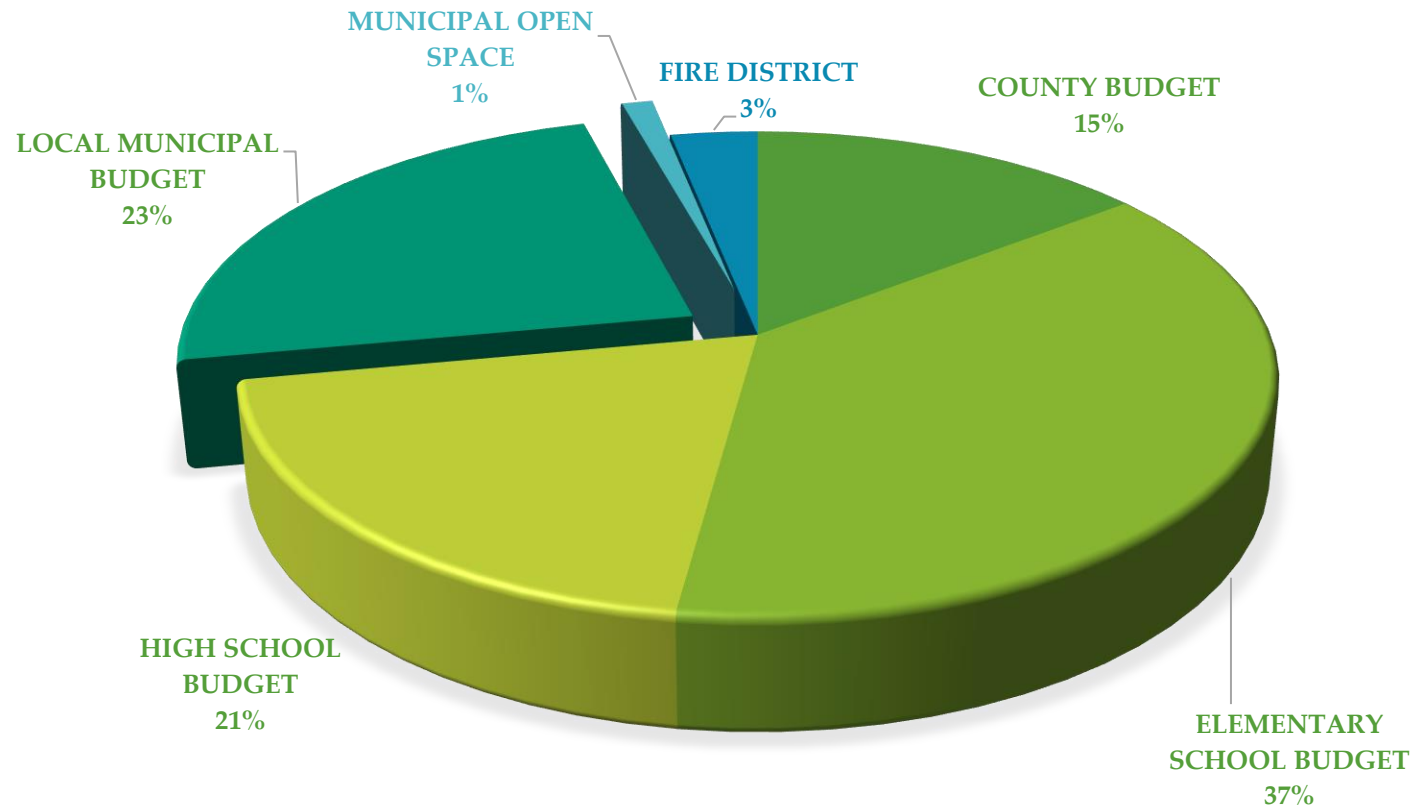


**2021 Municipal Budget Presentation
Borough of Tinton Falls
March 16, 2021**

Where Tinton Falls Tax Dollars Go....



Breaking Down the Municipal Portion of your taxes....





What do I get for my 24 percent?

Essential Services

- Infrastructure and Roadways
- Police and Public Safety
- Public Works
- Solid Waste Removal & Disposal
- Engineering & Planning
- Public Health Services
- Municipal Court & Justice
- Tax Collection & Distribution
- Property Assessment
- Registrar Services
- Zoning, Code & Housing Enforcement
- Emergency Notification System
- Curbside Recycling

Quality-of-Life Services

- Borough Parks
- Recreation Programs
- Sports Playing Fields
- Summer Camp Program
- Open Space Acquisition
- Open Space Maintenance
- Affordable Housing
- Historic Preservation
- Borough Library

Results of 2020 Operations - Budget



- The Borough of Tinton Falls budget structure continues to result in a positive position in available cash and reserves, which adds to our ability to stabilize the tax rate and weather economic downturns.
 - Percent of Fund Balance held in reserve remains strong decreasing slightly from 30.73% to 30.04% of budget.
 - Borough Regenerated 98% of Fund Balance Utilized in the 2020 Budget.
- Municipal revenue exceeded our targets by 12%, aiding in the regeneration of our surplus.
- 2018 through 2021 budgets combined have \$2,903,378 remaining under the 2% levy cap (this equates to approximately 7.9 cents on the tax rate.)
- Tax Collection Rate remains high at 99%, which has stabilized our Reserve for Uncollected Taxes @ \$765,000.

2021 Budget Structure



GENERAL

- Overall the Budget is a fiscally sound and responsible plan. The budget contains no gimmicks or structural issues.
- The Budget provides necessary funding for all municipal services and for continued capital investment in the Borough's infrastructure, parks, and equipment.
- The Budget allows for the regeneration of surplus utilized.

REVENUES

- The Borough continues to be conservative in its revenue projections.
- State Aid to remain the same for the twelfth straight year.

2021 Budget Structure (continued)



APPROPRIATIONS

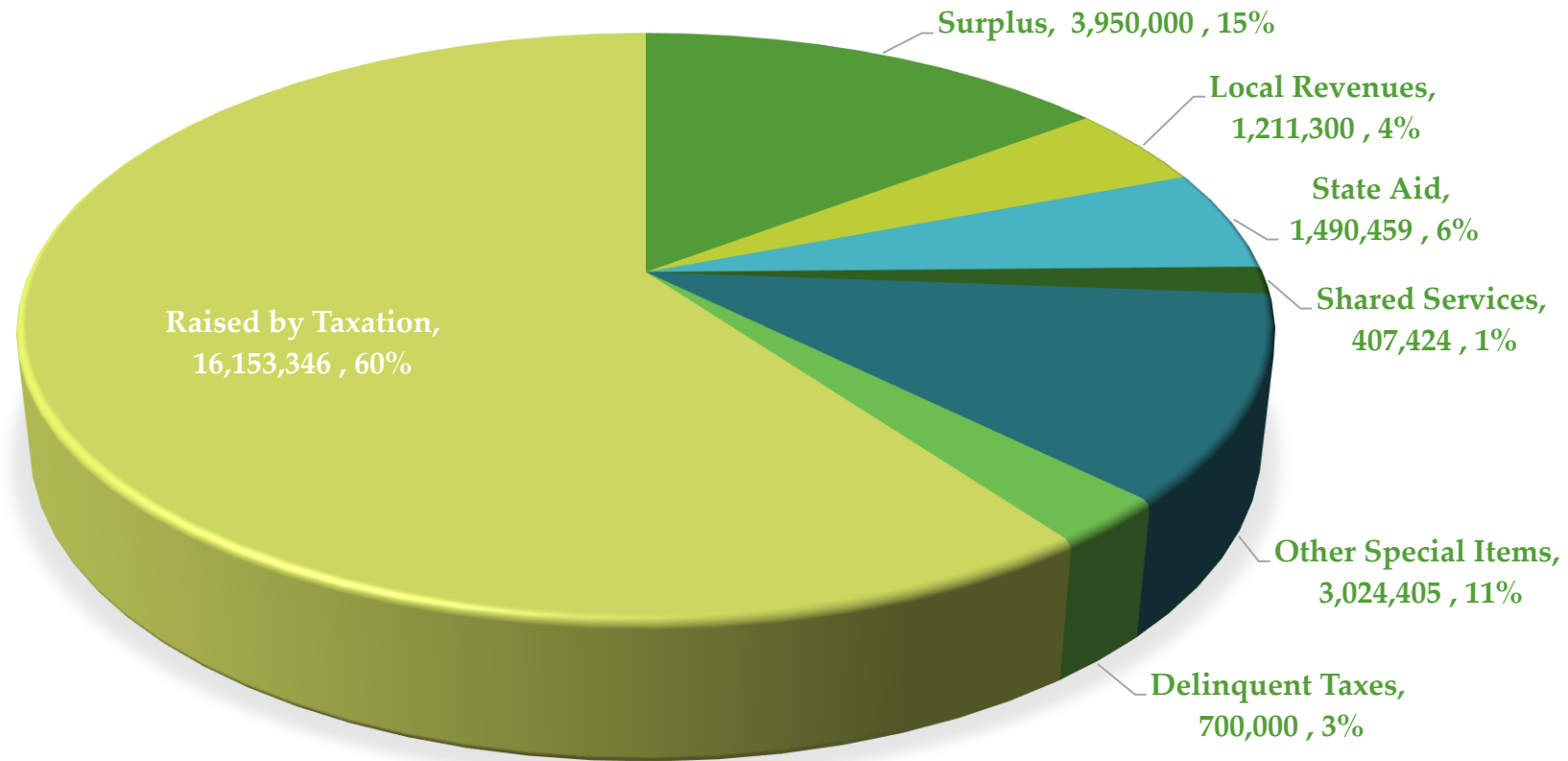
- Operating Expenses have decreased by a slight 0.73%.
- Total Budgeted Salaries and Wages, a component of Operating Expenses, have decreased by 1.37%.
- Total Debt Service has decreased by 4.8% from the prior year due to a reduction in interest expense.
- The Borough continues to employ a hybrid strategy for its capital needs. The Borough appropriates all non-road capital improvements directly in the budget and authorizes general debt only for road improvement programs. This strategy has resulted in a reduction in the Borough's Net Debt and in long-term borrowing costs.



Summary of Revenues

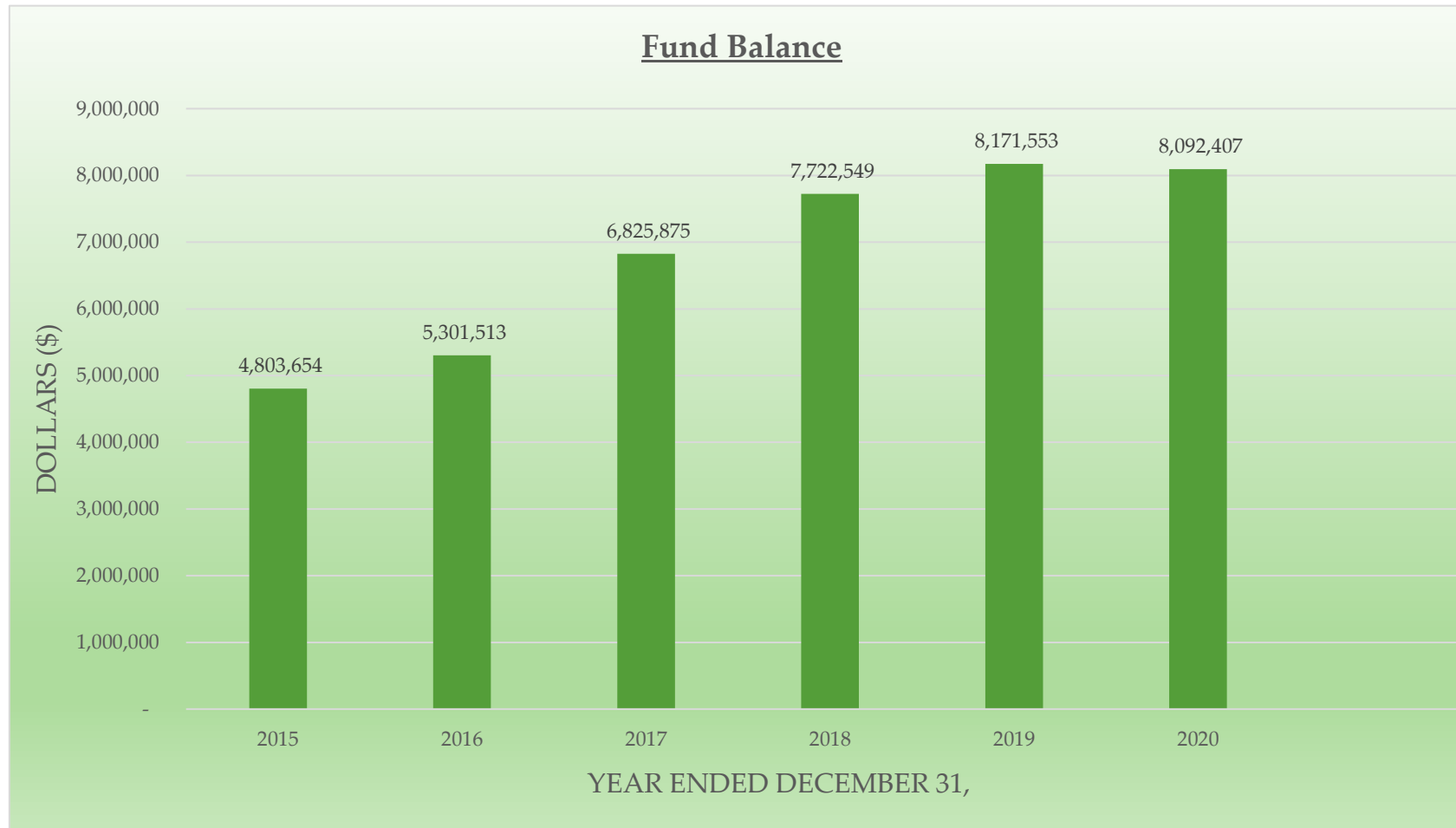
ANTICIPATED REVENUES	PROPOSED BUDGET 2021	ADOPTED BUDGET 2020	DOLLAR CHANGE	PERCENT CHANGE
State Aid	\$ 1,490,459	\$ 1,490,459	\$ -	0%
Municipal Revenue	4,643,129	4,764,681	(121,552)	-2.55%
Delinquent Taxes	700,000	600,000	100,000	17%
Fund Balance	3,950,000	3,625,000	325,000	8.97%
Amount to Be Raised by Taxation	16,153,346	16,153,346	-	0.00%
Total Anticipated Revenues	\$ 26,936,934	\$ 26,633,486	\$ 303,448.00	1.14%
Annual Tax Comparison				
Assessed Valuations Taxable	\$ 3,676,281,477	\$ 3,475,525,357	\$ 200,756,120	5.78%
Municipal Tax Rate	\$ 0.440	\$ 0.465	\$ (0.025)	-5.78%

2021 Budget Revenue Anticipated

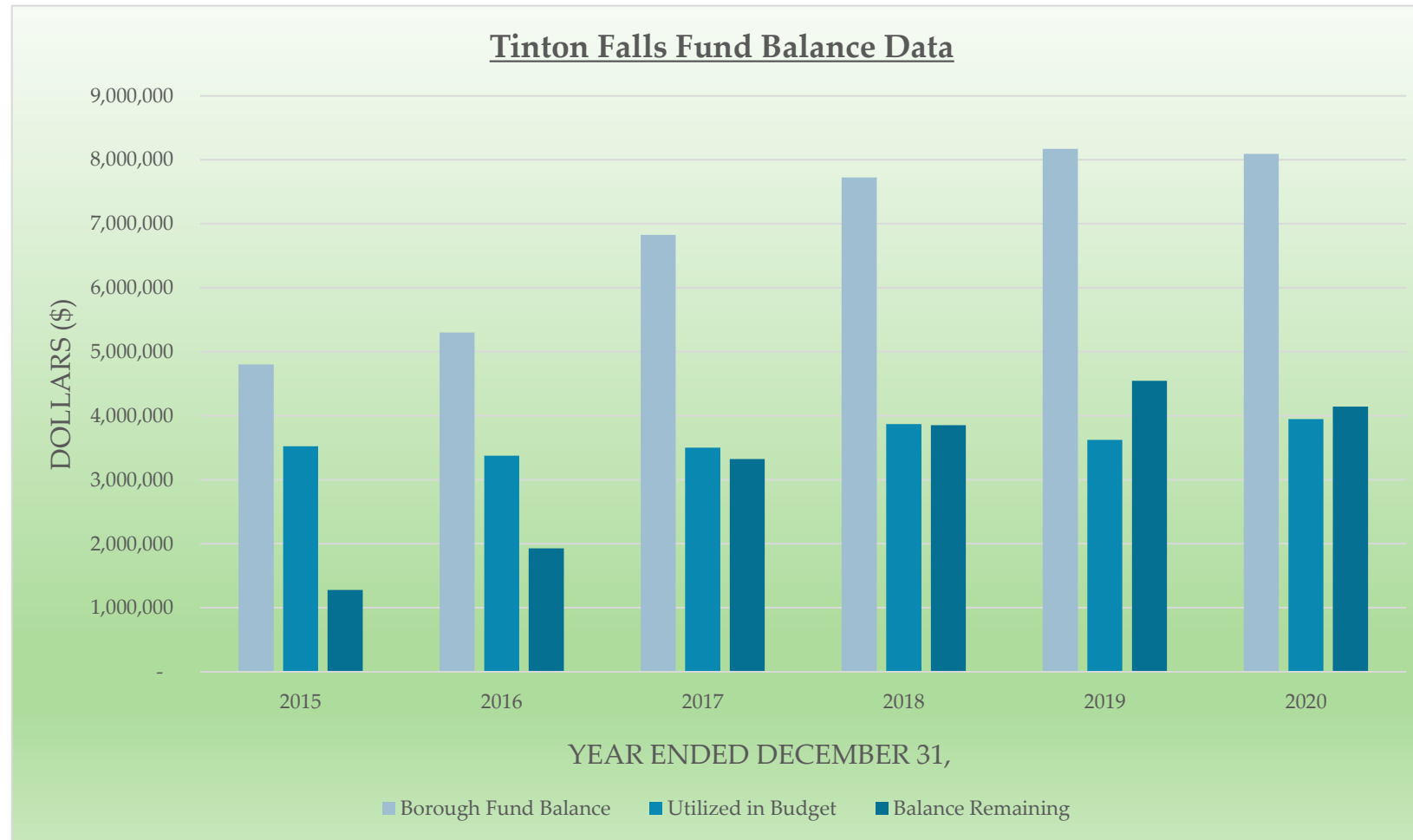


Total revenues
of \$26,936,934

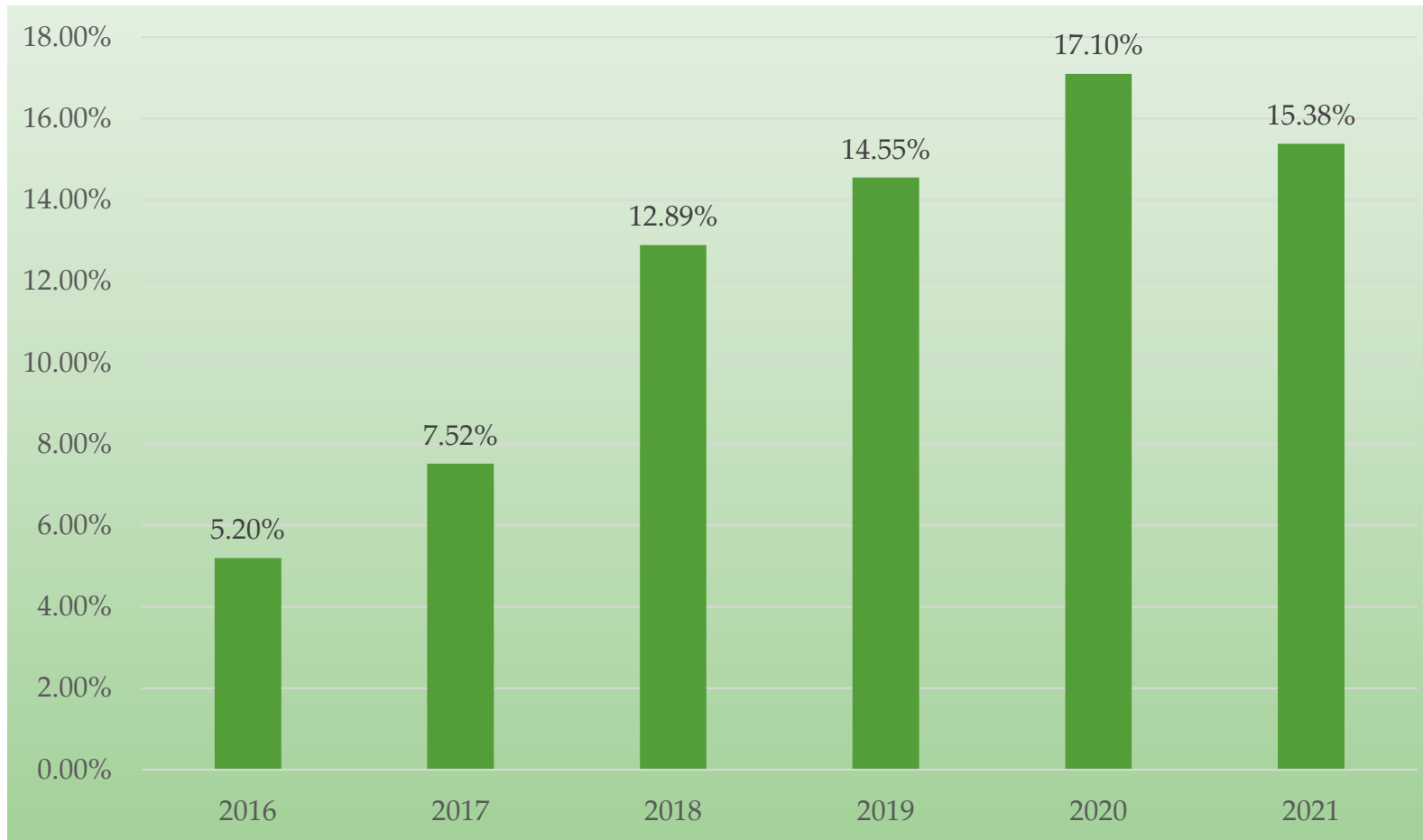
Historical Municipal Fund Balance



Borough Fund Balance Data



Non-Utilized Fund Balance as a % of Budget



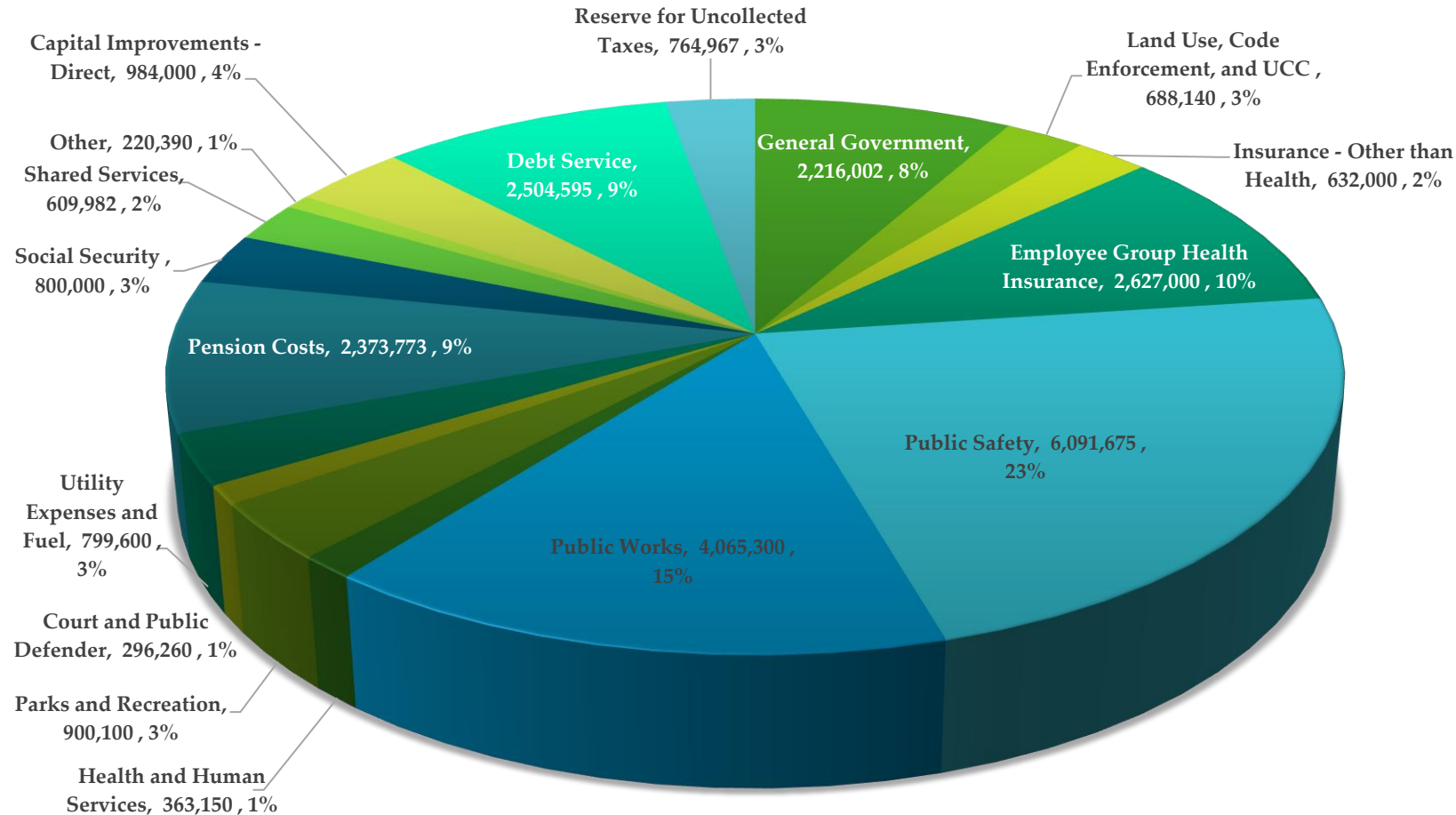
The more non-utilized fund balance the Borough has on hand, the better we are positioned to manage emergencies and unexpected economic issues and to stabilize municipal taxes.



Summary of Appropriations

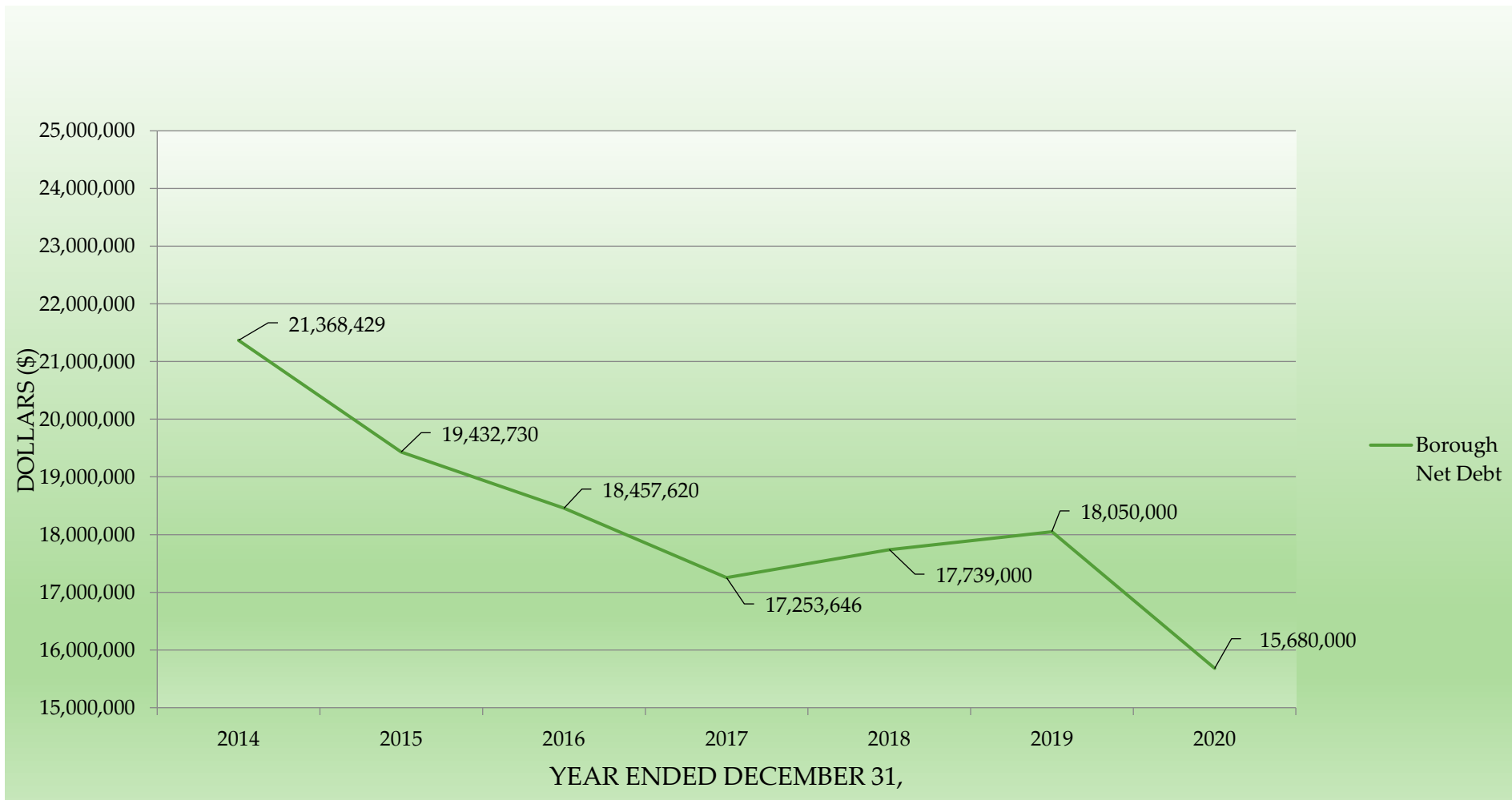
APPROPRIATIONS	PROPOSED BUDGET 2021	ADOPTED BUDGET 2020	DOLLAR CHANGE	PERCENT CHANGE
Operations:				
Salaries and Wages	\$ 11,579,836	\$ 11,741,112	\$ (161,276)	-1.37%
Other Expenses	7,929,763	7,912,353	17,410	0.22%
Total Operations	19,509,599	19,653,465	(143,866)	-0.73%
Capital Improvements	984,000	712,000	272,000	38.20%
Debt Service	2,504,595	2,631,227	(126,632)	-4.81%
Statutory Expenditures	3,173,773	2,916,176	257,597	8.83%
Reserve for Uncollected Taxes	764,967	720,618	44,349	6.15%
Total Appropriations	\$ 26,936,934	\$ 26,633,486	\$ 303,448	1.14%

2021 Budget Appropriations by Function



Total
Appropriations
of \$26,936,934

Borough Net Statutory Debt



Credit Rating Upgrade



Moody's Investors Service (Quotes from Rating Press Release 08/14/20):

“Moody’s Investor Service has upgraded the Borough of Tinton Falls, NJ’s general obligation unlimited tax rating to Aa1 from Aa2. Concurrently we have assigned a Aa1 rating to the borough’s General Obligation Refunding Bonds, Series 2020.”

“The upgrade to Aa1 reflects the borough’s increasingly strong finances. The rating also incorporates its above-average resident wealth and income, modest debt, favorable location and above-average pension burden.”



Municipal Tax Rate



Municipal Open Space Trust Fund



	<u>2016</u>	<u>2017</u>	<u>Actual 2018</u>	<u>2019</u>	<u>2020</u>	<u>Proposed Budget 2021</u>
Open Space Trust Reserve Balance - January 1st	\$ 949,382	\$ 415,208	\$ 491,829	\$ 660,775	\$ 1,014,517	\$ 98,105
Trust Fund Revenues:						
Open Space Tax	670,737	686,093	716,863	757,196	781,993	827,163
Open Space Tax - Added/Omitted	15,398	11,222	8,393	11,436	5,049	5,000
Interest Income	4,302	4,959	15,045	14,342	10,863	10,000
Walz and Liberty Park - County Grant						377,000
Traditions - State and County Grants		1,118,256	250,000			
Total Revenues	690,437	1,820,530	990,301	782,974	797,905	1,219,163
Trust Fund Expenditures: (Includes Cash Expenditures and Encumbrances)						
Maintenance of Land - Salaries & Wages	120,654	127,650	106,517	125,297	129,922	135,000
Maintenance of Land - Other Expenses	25,342	86,686	39,038	96,404	67,441	100,000
Development of Land:						
Sycamore Avenue Complex						
Hance and Hockhockson Park Improvements	392,925					
Hance Park Improvements		90,338	21,570			
2020/2021 Park Improvement Program					1,208,000	600,000
Miscellaneous					112,075	
Acquisition and Development of Land - Other Costs	39,612	30,224	38,626	79,841	72,241	100,000
Acquisition of Open Space Property		970,000	79,431			
Debt Service:						
Principal on Bonds	82,168	83,761	85,354	85,000	85,000	85,000
Principal on Notes	501,000	300,000	400,000			
Interest on Bonds	54,567	48,618	45,685	42,690	39,638	31,842
Interest on Notes	8,343	6,632	5,134			3,989
Total Expenditures	1,224,611	1,743,909	821,355	429,232	1,714,317	1,055,831
Open Space Trust Reserve Balance - December 31	\$ 415,208	\$ 491,829	\$ 660,775	\$ 1,014,517	\$ 98,105	\$ 261,437

Sewer Utility Budget Summary



Dedicated Sewer Utility Budget	PROPOSED BUDGET 2021	ADOPTED BUDGET 2020	DOLLAR CHANGE	PERCENT CHANGE
Revenues				
Surplus Anticipated	\$ 1,195,500.00	\$ 907,200.00	\$ 288,300.00	31.78%
Sewer Rents	4,100,000.00	4,000,000.00	100,000.00	2.50%
Total Revenues	5,295,500.00	4,907,200.00	388,300.00	7.91%
Appropriations				
Salaries and Wages	650,000.00	634,000.00	16,000.00	2.52%
Other Expenses	3,889,000.00	3,926,700.00	(37,700.00)	-0.96%
Capital Outlay	620,000.00	220,000.00	400,000.00	181.82%
Statutory Expenditures	136,500.00	126,500.00	10,000.00	7.91%
Total Appropriations	\$ 5,295,500.00	\$ 4,907,200.00	\$ 388,300.00	7.91%



Capital Projects – Overview

- Total Planned Capital Projects in 2021 of \$5,251,000, consisting of \$4,631,000 in general capital improvements and \$620,000 in sewer utility capital improvements.
- Making use of:
 - \$392,000 in grant funds
 - \$265,000 NJDOT Municipal Aid Grant
 - \$127,000 Monmouth County Open Space Grant
 - \$1,524,000 in direct operating budget capital appropriations

The borough is very proud of \$1,524,000 budgeted in the capital improvement section of the current and sewer operating budgets as these appropriations help reduce future debt issuance and further strengthen the borough's financial position and budget structure.

2021 Capital Budget – General Improvements



<u>General Improvements</u>	<u>FUNDING SOURCES</u>						
	<u>Amount Appropriated</u>	<u>Operating Budget</u>	<u>Grants</u>	<u>Prior Bond Ordinance</u>	<u>Capital Improvement Fund</u>	<u>Debt Authorized</u>	<u>Open Space Trust</u>
<u>2021/2022 Road Program: (To be Designed in 2021 / Bid and Constructed in 2022)</u>							
Glenwood Drive	532,800			532,800			
Riverview Drive	95,000				5,514	89,486	
Fairfield Drive	167,400				8,370	159,030	
William Street	170,400				8,520	161,880	
Terry Lane	98,400				4,920	93,480	
Orchard Street	91,000				4,550	86,450	
Wellington Drive	404,000				20,200	383,800	
Gilbert Street	415,000				20,750	394,250	
Wardell Road	205,000				10,250	194,750	
Lyndell Lane	90,000				4,500	85,500	
Garden Place	156,000				7,800	148,200	
Shrewsbury Avenue - Sidewalks	492,000		265,000		11,350	215,650	
Fox Chase Drive - Sidewalks	210,000				22,476	187,524	
Total - 2021/2022 Road Program	3,127,000	-	265,000	532,800	129,200	2,200,000	
Acquisition of Police Body Cameras	125,000	125,000					
Acquisition of Automated Front Load Sanitation Truck	254,000	254,000					
Acquisition of Multi-Purpose Hook Lift Truck with Plow, Spreader, and Dump Body	216,000	216,000					
Acquisition of Leaf Vacuum Attachment	119,000	119,000					
Park Improvement Program 2020/2021 Supplemental Approp.	600,000						600,000
Improvements to Library	150,000	150,000					
Automated Refuse Containers	40,000	40,000					
Total General Improvements	4,631,000	904,000	265,000	532,800	129,200	2,200,000	600,000

2021 Capital Budget – Sewer Improvements



<u>Sewer Improvements:</u>	Amount	FUNDING SOURCE
Pump Station Upgrades:	<u>Appropriated</u>	<u>Operating Budget</u>
Shrewsbury Ave. Pump Station	560,000	560,000
Leland Terrace Pump (Design)	45,000	45,000
Sam Drive Pump Station	15,000	15,000
Total Sewer Improvements	<u>620,000</u>	<u>620,000</u>

Capital Projects – Road Repaving



- Borough is responsible for 85 miles of roads
- Road Program to be funded and designed in 2021 and constructed in 2022
- 11 roads to be paved (approximately 2.9 miles)

- | | |
|--------------------|------------------|
| ➤ Glenwood Drive | ➤ Lyndell Lane |
| ➤ Riverview Drive | ➤ Garden Place |
| ➤ Fairfield Drive | ➤ Wardell Road |
| ➤ William Street | (Shafto Road to |
| ➤ Terry Lane | Maywood Run) |
| ➤ Orchard Street | ➤ Gilbert Street |
| ➤ Wellington Drive | (North, South & |
| | West) |



Gilbert Street Existing Conditions

Capital Projects – Road Repaving



Orchard Street Existing Conditions



Riveredge Road Existing Conditions

Capital Projects – Road Repaving



Terry Lane Existing Conditions



William Street Existing Conditions

Capital Projects – Sidewalks



Sidewalk Improvements on Shrewsbury Avenue:

Newman Springs
Road to Sycamore
Avenue

\$265,000 NJDOT
Municipal Aid
Grant



Capital Projects – Sidewalks



**Sidewalk
Improvements on
Fox Chase Drive:**

Filly Way to
Rider Lane



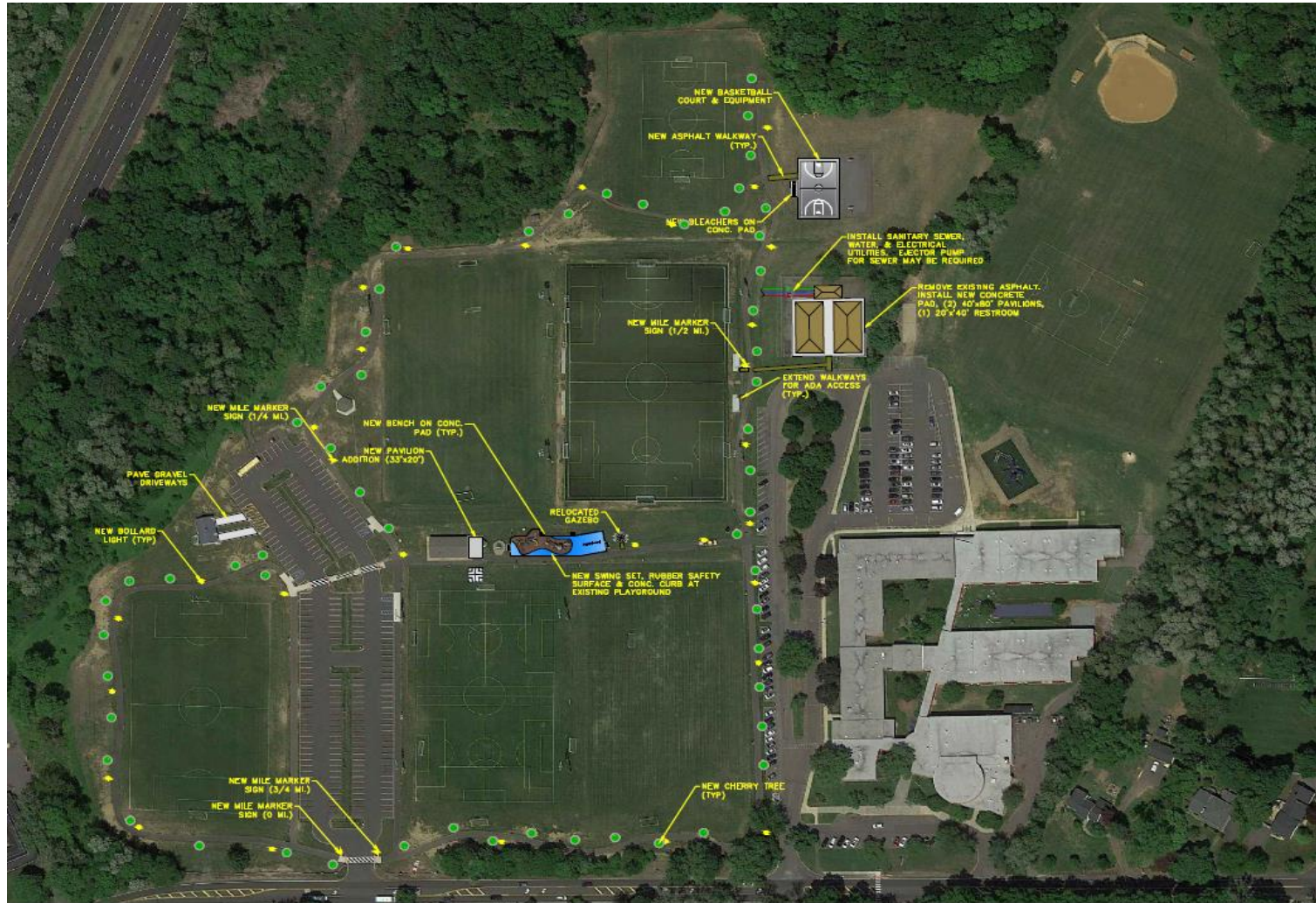
Capital Projects – Park Improvements



WARDELL PARK

Borough of Tinton Falls, 2021 Budget Presentation, March 16, 2021

Capital Projects – Park Improvements

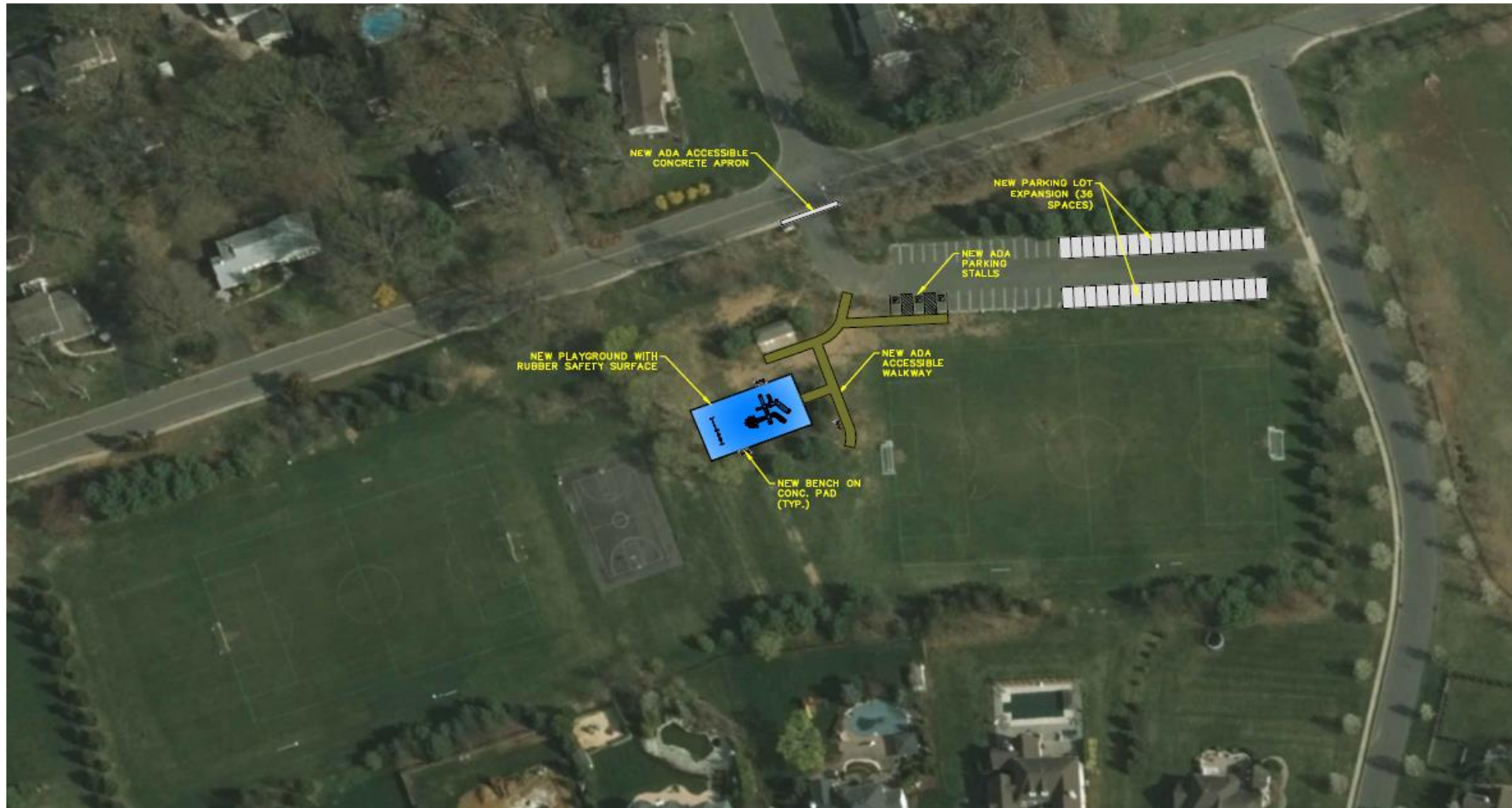


Capital Projects – Park Improvements

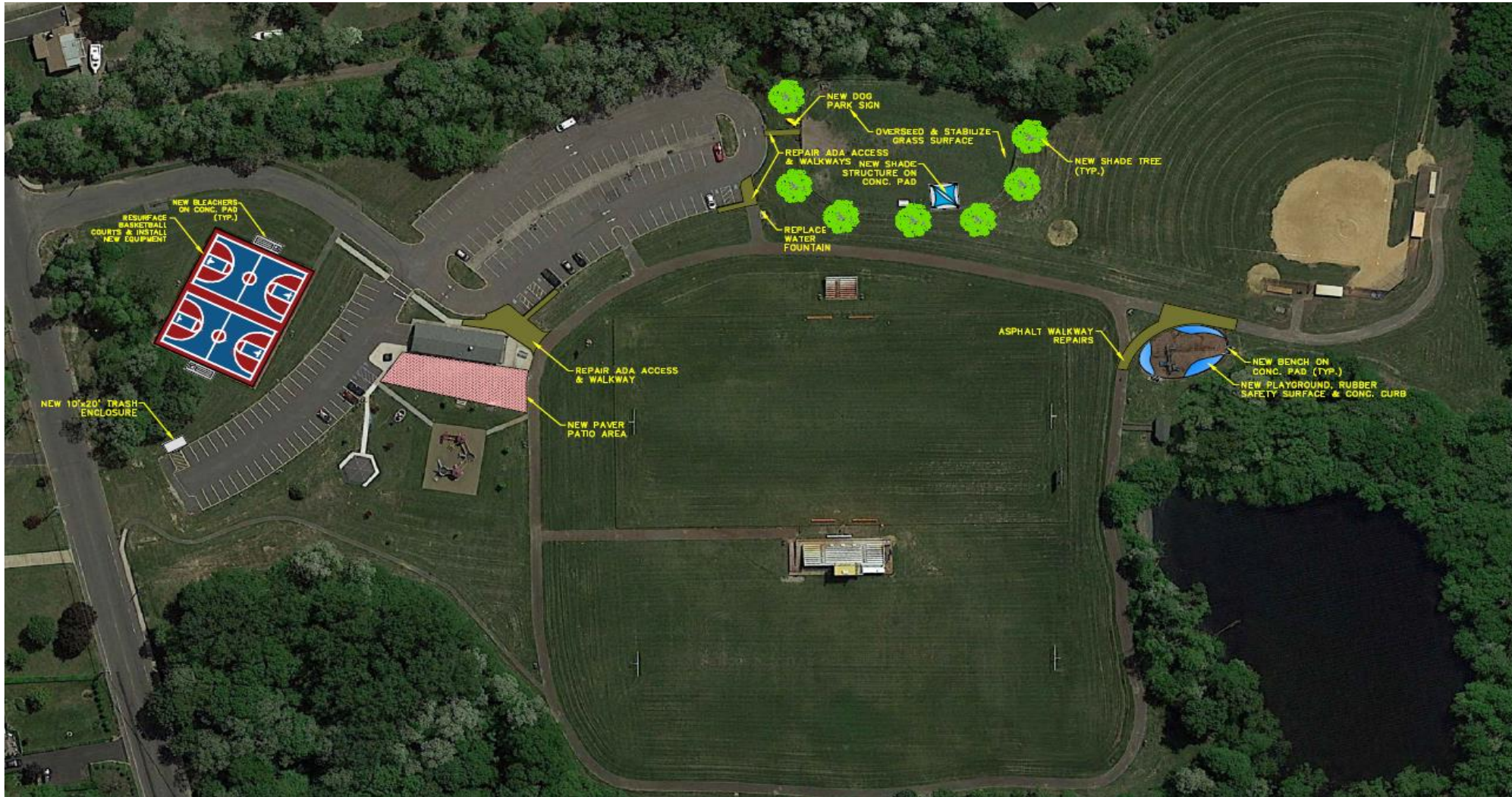




Capital Projects – Park Improvements



Capital Projects – Park Improvements





Capital Projects – Sewers

- Proposed projects include:
 - Shrewsbury Avenue Pump Station Upgrades Construction
 - Leland Terrace Pump Station Upgrades Design





Timeline

- Introduction:
 - Tuesday, March 16, 2021 Council Meeting
 - Budget document to be posted on website and published in summary
- Public Hearing:
 - Tuesday, April 20, 2021 Council Meeting